# STANDARD CHARGING STRUCTURE EASY TO UNDERSTAND CHARGES AT A GLANCE

### Scottish Widows Platform – Platform Charges

For Openwork Clients

We understand that it's important to keep things simple when it comes to charges. The Scottish Widows Platform has a straightforward, easy to understand charging structure, so you are clear on what the charges are and when they apply.

#### Scottish Widows Platform Account(s) charge

This is a percentage charge based on the value of the assets under administration in your Scottish Widows Platform Account(s).

The percentage charge is:

- On a reducing scale, so the greater the value of assets under management the lower the overall percentage charge will be.
- Calculated and accrued daily and is deducted on the monthly anniversary of the date you first set up your Scottish Widows Platform Account(s). This may be prior to the date you submitted the application.
- Paid from available cash in the accounts, in proportion to the overall value of the Scottish Widows Platform Account(s).

The following table shows the current standard Scottish Widows Platform Account(s) charge for Openwork.

The first band of assets held is charged at an initial percentage rate and subsequent bands at lower percentage rates as follows:

#### Family linking

Where account holders are married, in a civil partnership or are directly related family members (including a spouse or civil partner of a directly related family member), the Scottish Widows Platform Account(s) may be linked and the value of the eligible assets in each, aggregated for the purposes of calculating the Scottish Widows Platform Account(s) charge.

The combined value of the Scottish Widows Platform Account(s) must be £200,000 or more at the time they are linked.

If a Scottish Widows Platform Account(s) is held in trust it may also be eligible for family linking, please see the guide on family linking for trusts for more information.

Scottish Widows Platform Portfolio Charge					
Band	Min	Мах	Charges per year ISA & GIA	Charges per year Pension	Charges per year Junior Pension
Band 1	£0.00	£24,999	0.35%	0.50%	0.35%
Band 2	£25,000	£99,999	0.23%	0.23%	0.23%
Band 3	£100,000	£249,999	0.18%	0.18%	0.18%
Band 4	£250,000	£499,999	0.13%	0.13%	0.13%
Band 5	£500,000	n/a	0.05%	0.05%	0.05%



#### Interest charges

Any money held in a Scottish Widows Account may be eligible for interest payments. We may retain a proportion of the interest we receive from our Banking Partners to contribute to our costs of administration. Please refer to our website for details of the current interest rates paid.

Where interest is being earned, it is accrued daily by the platform based on the rate that we define and calculated against your cash holdings that day. On the first of each month, the total of these accruals for all days in the prior month is applied to the your account on platform, increasing your cash balance. The corresponding cash balance is paid into the account on the same day.

If you transfer out of their scheme mid-month, the total interest accrued up to that day is applied to your account on platform, increasing your cash balance.

#### **Charges Information Document**

A Charges Information Document will be produced from the Platform to give the details of the charges applicable to you each time a disclosure point is triggered.

#### **Disinvestment strategy**

Where there is insufficient available cash to meet a charge due on your account(s), we will sell mutual funds held in the account(s) to cover the amount outstanding.

The charges this applies to are the:

- Scottish Widows Platform Account(s) charge,
- Scottish Widows Personal Pension ongoing charge.

Also triggers for certain adviser charges:

- Ongoing adviser charge
- Regular initial advisers charge

We will sell mutual fund assets equivalent to the value required, subject to a minimum disinvestment of £10 or 110% of the debt, whichever is greater. This applies to each account.

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When a client's Scottish Widows Platform Account(s) is set up, a proportionate disinvestment strategy is automatically applied to all new accounts to determine the basis we sell mutual fund holdings. There are three disinvestment options available:

- Least volatile fund first.
- Most recently purchased fund first.
- Proportionately

As part of a disinvestment strategy, we will not automatically sell:

- Assets that are held within a model portfolio, unless you have chosen the proportionate disinvestment strategy.
- Assets that have been specifically excluded from the disinvestment strategy. For example, those that have been marked as treasured.

We may also choose to exclude mutual funds where we believe this is appropriate, such as where they are not priced daily.

If you do not have sufficient value held in mutual funds to cover an amount due, we will contact you to determine the action needed.

When your account(s) is invested in a model portfolio managed by an investment adviser and there is insufficient cash inside the model to pay the investment adviser's charges then the least volatile fund will be sold first to pay this charge.

Where the disinvestment strategy on your Scottish Widows Platform Account(s) is Proportionately it will include any assets held within the investment adviser's model portfolio. In this case the investment adviser's sell strategy would be used to generate the cash required to cover the platform charges.

Further Information on charges, including how the disinvestment strategy applies if there is insufficient cash to pay charges, is in the Scottish Widows Platform Account(s) terms and condictions, the applicable account Key features document and the client specific charges information document.

## For more information on the Scottish Widows Platform, please contact your consultant, or alternatively the Openwork Support Team on O330 6782 545. We may record or monitor calls to improve our service.

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