

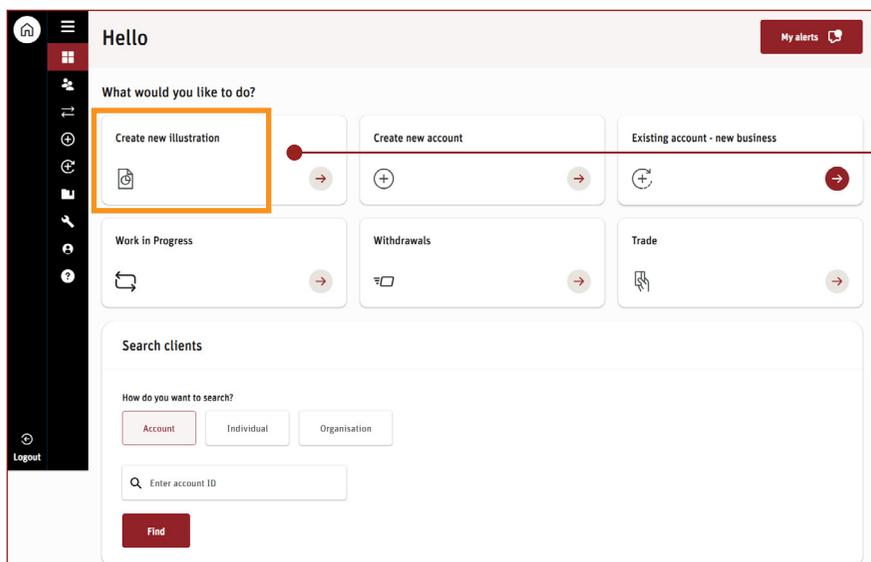
SCOTTISH WIDOWS PLATFORM

Your guide to Pension Illustrations

SCOTTISH WIDOWS



Creating a pension illustration



Create new illustration

To create a new pension illustration for a client. From your dashboard, follow these simple steps:

- 1 Select create new illustration
- 2 Choose Individual or Junior account.
- 3 Input client details
- 4 Move through the remaining steps, completing pension details, funding & charges.
- 5 Review summary at the end and make any necessary amendments

The remainder of this guide focuses on key elements of what a pension illustration contains.

The 'Client Details' form is displayed within a light grey container. It includes the following fields:

- Title:** A dropdown menu with 'Please select' as the current selection.
- First name:** A text input field.
- Last name:** A text input field.
- Date of birth:** Three separate input fields for 'DD', 'MM', and 'YYYY'.
- Marital status:** A dropdown menu with 'Please select' as the current selection.

A 'Continue' button is located at the bottom left of the form.

Contribution Details

A	Current Personal Pension value		
	Accumulation	£84,479.10	
	Total value of Personal Pension	£84,479.10	
	Payments to your Personal Pension		
	Transfers		
B	Source of transfer	Value*	
	Uncrystallised transfers		
	Aegon Investment Solutions Ltd	£20,000.00	
	Jupiter Unit Trust Managers Limited	£70,000.00	
	Cazenove Capital Management Limited	£30,000.00	
	Total	£120,000.00	
	<i>*Exact amount will be known when transfer is complete</i>		
	Value of transfers to be added to your plan and immediately crystallised		
	You have decided to immediately crystallise transfers into your Personal Pension and enter into Flexi Access Drawdown.		
C	Value	Tax free lump sum	Amount moved to Flexi Access Drawdown fund
	£120,000.00	£30,000.00	£90,000.00
	Investment selection		
	The table below shows where your payments will be invested.		
D	Investment	Uncrystallised transfers in*	
	Discretionary Investment Manager Model Portfolio(s)		
	Tatton Ethical Active	100.00%	
	Total investment	100.00%	

Contribution details can be found on Page 2

- A** Detail of existing platform Pension holdings.
- B** Source of transfer provided by platform user input along with value of each pot.
- C** Details of total crystallisation and sums moving into Drawdown.
- D** Confirmation of investment solution selected along with percentage allocations.

Fees and Charges

Fees and charges

Charges for setting up and administering your Personal Pension. These may vary in the future. See 'Your Scottish Widows Account Charges Guide' for more information.

Personal Pension Fees

- A Ongoing Administration Fee (%)** There is an ongoing charge for the administration of your pension which is calculated as a tiered percentage of the value of your fund. It is calculated daily and charged monthly to your account. This equates to £497.59 per annum based on the current value of your plan.

We review these fees on an annual basis and they may increase as per the terms and conditions of your plan.

Discretionary Investment Manager charges

You have selected Tatton Investment Management Limited to manage £148,089.37 of investments in your Personal Pension. Tatton Investment Management Limited will collect the following charges from the investments managed by them.

- B Discretionary Investment Manager Model Portfolio Regular Charge (% based)** 0.15% of the value of your model portfolio each year. Based on your new model payments and today's value of your model portfolio, we estimated £18.51 will be taken each month. The amount you pay will vary over time as the value of your model portfolio changes.

Adviser charges

You have agreed to pay the following adviser charges through your Personal Pension.

- C Initial Adviser Charge (monetary amount)** £1,200.00 from the cash transfer payments into your Personal Pension.
- D Ongoing Adviser Charge (% based)** 0.50% of the value of your Personal Pension each year. Based on your new payments and today's value of your Personal Pension, we estimate £85.20 will be taken each month. The amount you pay will vary over time as the value of your Personal Pension changes.

Interest on cash balances

- E** Your Personal Pension receives interest on cash balances held in the cash facility. The interest rate applying to your Personal Pension is 2%.

For a summary of fees and charges, see page 3 of your client's illustration

- A** Ongoing administration fee relates to the Platform charge payable to Scottish Widows.
- B** Breakdown of charges payable to the Discretionary Investment Manager (DFM).
- C** Monetary breakdown of the Initial Adviser Charge input on the platform.
- D** Ongoing Adviser Charge broken down by percentage and monetary amounts.
- E** Interest rate payable on any cash held on platform.

Pages 5 & 6 provide additional information to help you consider the impact these charges & fees may have on your client's pension.

Assumptions & Charges

What your pension might be worth

You can start to take retirement benefits from your pension from age 55 if you were born on or before 5 April 1973, or age 57 if you were born after, in the form of;

- Flexi Access Drawdown
- Uncrystallised Funds Pension Lump Sum; or
- Buy an annuity - providing a guaranteed regular income for the rest of your life.

The following tables show examples of the annuity that could be purchased with your pension fund based on three example yearly growth rates. The effect of inflation is included in these figures. It will help you to compare your current income with the buying power of the future income from this plan.

Inflation will reduce what you can buy in the future from your pension fund or other savings and investments you may have.

This is only an indication as we can't predict investment growth or inflation. The value of your Personal Pension can fall and rise and is not guaranteed. This means you could get back less than you have paid in.

The calculations are based on the following assumptions:

A

- Your intended retirement age does not change.
- Your investment strategy stays the same.

B

- The cost of purchasing the monthly pension income is based on projected future annuity rates using assumptions set out by our regulator.

C

- There is no spouse, civil partner or partner income included in the calculations in this illustration.
- The annuity purchase figures assume that your pension will be paid for a guaranteed 5 year period after the annuity purchase.
- Inflation is set at 2.00% each year.
- The growth rates used reflect the planned future investment strategy. Where investments have varied significantly these may differ from earlier documents you have received.

D

- The annuity purchase figures assume income is paid in advance. All income figures are shown before deduction of tax.

E

- For this illustration we have assumed the Personal Pension annual administration charge won't increase.

Page 4 of the illustration aims to help you understand the assumptions used for projection purposes.

- A** Guidance on how the calculations are produced.
- B** Annuity purchase figures.
- C** Inflation was last updated 4/5 years ago and is stipulated by the FCA.
- D** Annuity figures are provided by a feed which uses Market Annuity rates collected by William Burrows Annuity. FCA rates are used where the term of the illustration is less than 12 months.
- E** This is broad term referring to the platform charges in the fees and charges section.



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